Unless otherwise defined herein, capitalised terms used in this announcement shall have the same meanings as those defined in the prospectus dated 2 December 2015 (the "**Prospectus**") issued by Chuangmei Pharmaceutical Co., Ltd.\* 創美藥業股份有限公司 (the "**Company**").

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This announcement is for information purposes only and does not constitute an offer or an invitation to induce an offer by any person to acquire, purchase or subscribe for securities. Potential investors should read the Prospectus for detailed information about the Global Offering described below before deciding whether or not to invest in the H Shares thereby being offered.

This announcement is not for release, publication, distribution, directly or indirectly, in or into the United States (including its territories and possessions, any state of the United States, and the District of Columbia). This announcement does not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The securities mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933 (the "U.S. Securities Act"). The securities may not be offered or sold in the United States except pursuant to an exemption from the registration requirements of the U.S. Securities Act and in compliance with any applicable state securities laws. There will be no public offer of securities in the United States.

In connection with the Global Offering, Guotai Junan Securities (Hong Kong) Limited, as stabilising manager (the "Stabilising Manager"), its affiliates or any person acting for it, on behalf of the Underwriters, may effect transactions with a view to stabilising or supporting the market price of the H Shares at a level higher than that which might otherwise prevail for a limited period after the Listing Date. However, there is no obligation on the Stabilising Manager, its affiliates or any person acting for it to conduct any such stabilising action, which, if commenced, will be done at the sole and absolute discretion of the Stabilising Manager, its affiliates or any person acting for it, and may be discontinued at any time. Any such stabilising activity is required to be brought to an end on the 30th day after the last day for the lodging of applications under the Hong Kong Public Offering. Such stabilisation action, if commenced, may be effected in all jurisdictions where it is permissible to do so, in each case in compliance with all applicable laws, rules and regulatory requirements, including the Securities and Futures (Price Stabilizing) Rules, as amended, made under the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

Potential investors should be aware that stabilising action cannot be taken to support the price of the H Shares for longer than the stabilisation period which begins on the Listing Date and is expected to expire on Wednesday, 6 January 2016, being the 30th day after the last day for lodging applications under the Hong Kong Public Offering. After this date, no further stabilising action may be taken, demand for the H Shares, and therefore the price of the H Shares, could fall.



# CHUANGMEI PHARMACEUTICAL CO., LTD.\* 創美藥業股份有限公司

(a joint stock limited liability company established in the People's Republic of China)

# **GLOBAL OFFERING**

Number of Offer Shares under the Global Offering	:	28,000,000 H Shares (subject to the Over- allotment Option)
Number of International Offer Shares	:	19,600,000 H Shares (as adjusted after reallocation and subject to Over- allotment Option)
Number of Hong Kong Offer Shares	:	8,400,000 H Shares (as adjusted after reallocation)
Offer Price	:	HK\$8.60 per H Share, excluding brokerage fee of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%
Nominal value	:	RMB1.00 per H Share
Stock code	:	2289

**Sole Sponsor** 



Guotai Junan Capital Limited

Sole Global Coordinator, Sole Bookrunner and Sole Lead Manager

**國泰君安國際** GUOTAI JUNAN INTERNATIONAL

Guotai Junan Securities (Hong Kong) Limited

ANNOUNCEMENT OF OFFER PRICE AND ALLOTMENT RESULTS

\* For identification purposes only

## SUMMARY

- The Offer Price has been determined at HK\$8.60 per H Share (exclusive of brokerage fee of 1.0%, SFC transaction levy of 0.0027% and Hong Kong Stock Exchange trading fee of 0.005%).
- Based on the Offer Price of HK\$8.60 per H Share, the net proceeds from the Global Offering to be received by the Company, after deducting the underwriting commissions and other estimated expenses payable by the Company in connection with the Global Offering and assuming no exercise of the Over-allotment Option, is estimated to be approximately HK\$198.6 million. The Company intends to use the net proceeds from the Global Offering in the manner set out in the paragraph headed "Net Proceeds from the Global Offering" in this announcement.
- A total of 2,501 valid applications pursuant to the Hong Kong Public Offering on WHITE and YELLOW Application Forms and through giving electronic application instructions to HKSCC via CCASS and to the White Form eIPO Service Provider under the White Form eIPO service (<u>www.eipo.com.hk</u>) for a total of 64,193,500 Hong Kong Offer Shares were received, representing approximately 22.93 times of the total number of 2,800,000 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering.
- Due to very significant over-subscription in the Hong Kong Public Offering, the reallocation procedures as described in the section headed "Structure of the Global Offering The Hong Kong Public Offering Reallocation and Clawback "in the Prospectus has been applied. A total number of 5,600,000 International Offer Shares have been reallocated from the International Offering to the Hong Kong Public Offering. As a result of such reallocation, the number of Offer Shares available under the Hong Kong Public Offering has been increased to 8,400,000 Offer Shares, representing 30% of the total number of Offer Shares available under the Global Offering.
- The Offer Shares initially offered under the International Offering were moderately over-subscribed. As a result of the reallocation, the number of H Shares under the International Offering is 19,600,000 H Shares, representing 70% of the total number of Offer Shares in the Global Offering (before any exercise of the Over-allotment Option).

• Based on the final Offer Price and pursuant to the cornerstone placing agreements entered into between the Company, the Sole Global Coordinator and the Cornerstone Investors as described in the section headed "Cornerstone Investors" in the Prospectus, the number of Offer Shares subscribed for by the Cornerstone Investors has now been determined. Baiyunshan Hong Kong has subscribed for 7,906,500 H Shares and Xiangxue Hong Kong has subscribed for 3,488,000 H Shares, totalling 11,394,500 H Shares representing in aggregate (i) approximately 10.5% of the Company's total issued share capital following the completion of the Global Offering; and (ii) approximately 40.7% of the number of Offer Shares under the Global Offering, assuming the Over-Allotment Option is not exercised. Please refer to the section headed "Cornerstone Investors" in the Prospectus for further details relating to the Cornerstone Investors.

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- Pursuant to the International Underwriting Agreement, the Company has granted the Over-allotment Option to the International Underwriters, exercisable by the Sole Global Coordinator (on behalf of the International Underwriters) from the date of the International Underwriting Agreement up to (and including) the date which is the 30th day from the last day for lodging applications under the Hong Kong Public Offering to require the Company to allot and issue up to an aggregate of 4,200,000 additional H Shares, representing 15% of the Offer Shares initially being offered under the Global Offering, at the Offer Price. In the event that the Over-allotment Option is exercised to cover over-allocations in the International Offering, an announcement will be made. There was an over-allocation of 4,200,000 H Shares. Such over-allocation may be covered by exercising the Over-allotment Option or by making purchases in the secondary market at prices that do not exceed the Offer Price or a combination of these means. In the event that the Over-allotment Option is exercised, an announcement will be made. As of the date of this announcement, the Over-allotment Option has not been exercised.
- The International Offering is in compliance with the Placing Guidelines. No Offer Shares placed by or through the Sole Global Coordinator and the Underwriters under the Global Offering have been placed to investors who are: (i) Directors or existing beneficial owners of Shares and/or any of the Company's subsidiaries; or (ii) core connected persons of the Company; or (iii) the close associates of (i) and/ or (ii), whether in their own names or through nominees. The Directors confirm that no placee will, individually, be placed more than 10% of the enlarged issued share capital of the Company immediately after the Global Offering. The Directors confirm that (a) there will not be any new substantial shareholder (as defined in the Listing Rules) of the Company immediately after the Global Offering, (b) the number of H Shares in public hands will satisfy the minimum percentage prescribed by Rule 8.08 of the Listing Rules, (c) the H Shares will be held by at least 300 Shareholders at the time of Listing in compliance with Rule 8.08(2) of the Listing Rules and, (d) the three largest public shareholders of the Company do not hold more than 50% of the H Shares in public hands at the time of Listing in compliance with Rules 8.08(3) and 8.24 of the Listing Rules.

• The Offer Price, the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares will be published on Friday, 11 December 2015 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese).

In relation to the Hong Kong Public Offering, the Company announces that the results of allocations which will include the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where supplied) under the Hong Kong Public Offering will be made available at the times and dates and in the manner specified below:

- in the announcement posted on the Company's website at <u>www.chmyy.com</u>, and the Stock Exchange's website at <u>www.hkexnews.hk</u> by no later than 8:00 a.m. on Friday, 11 December 2015;
- from the designated results of allocations website at <u>www.iporesults.com.hk</u> with a "search by ID" function on a 24-hour basis from 8:00 a.m. on Friday, 11 December 2015 to 12:00 midnight on Thursday, 17 December 2015;
- by telephone enquiry line by calling 2862 8669 between 9:00 a.m. and 10:00 p.m. from Friday, 11 December 2015 to Monday, 14 December 2015; and
- in the special allocation results booklets which will be available for inspection during opening hours on Friday, 11 December 2015, Saturday, 12 December 2015 and Monday, 14 December 2015 at all the receiving bank branches at the addresses set out in the paragraph headed "Results of Allocations" in this announcement.
- Applicants who apply for 1,000,000 or more Hong Kong Offer Shares using White Form eIPO or using WHITE Application Forms and have provided all information required may collect their H Share certificates (if any) in person from Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Friday, 11 December 2015.
- H Share certificates (if any) for Hong Kong Offer Shares allotted to applicants using **WHITE** Application Forms or **White Form eIPO** which are either not available for personal collection, or which are available but are not collected in person, are expected to be despatched by ordinary post to those entitled to the address specified in the relevant **WHITE** Application Form or in the relevant application instructions to the **White Form eIPO** Service Provider at their own risk on Friday, 11 December 2015.

- H Share certificates (if any) for Hong Kong Offer Shares allotted to applicants using **YELLOW** Application Forms and those who applied by giving **electronic application instructions** to HKSCC via CCASS are expected to be deposited into CCASS for credit to their CCASS Investor Participant stock accounts or the stock accounts of their designated CCASS Participants on Friday, 11 December 2015.
- Applicants who have applied for 1,000,000 Hong Kong Offer Shares or more using **YELLOW** Application Forms and have provided all information required may collect refund cheques (if any) in person from Computershare Hong Kong Investor Services Limited, at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Friday, 11 December 2015.
- Refund cheques for refund paid on application using **WHITE** or **YELLOW** Application Forms which are either not available for personal collection or which are so available but are not collected in person, will be despatched by ordinary post to those entitled at their own risk on or before Friday, 11 December 2015.
- For applicants who have paid the application monies from a single bank account using **White Form eIPO**, e-Refund payment instructions (if any) are expected to be despatched to the application payment account on Friday, 11 December 2015. For applicants who have paid the application monies from multiple bank accounts using **White Form eIPO**, refund cheques (if any) are expected to be despatched by ordinary post at their own risk on Friday, 11 December 2015.
- Refund monies for applicants applying by giving **electronic application instructions** to HKSCC via CCASS are expected to be credited to the relevant applicants' designated bank account or the designated bank account of their broker or custodian on Friday, 11 December 2015.
- H Share certificates will only become valid certificates of title at 8:00 a.m. on Monday, 14 December 2015, provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination as described in the section entitled "Underwriting – Underwriting Arrangements and Expenses – Hong Kong Public Offering – Grounds for termination" in the Prospectus has not been exercised.
- Dealings in the H Shares on the Stock Exchange are expected to commence at 9:00 a.m. on Monday, 14 December 2015. The H Shares will be traded in board lots of 500 H Shares each. The stock code of the Company is 2289.

## APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED

The Offer Price has been determined at HK\$8.60 per H Share (exclusive of brokerage fee of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%).

Based on the Offer Price of HK\$8.60 per H Share, the net proceeds from the Global Offering to be received by the Company, after deducting the underwriting commissions and other estimated expenses payable by the Company in relation to the Global Offering (assuming that the Over-allotment Option is not exercised), is estimated to be approximately HK\$198.6 million. The Company intends to use the net proceeds from the Global Offering in the manner set out in the paragraph headed "Net Proceeds from the Global Offering" in this announcement.

The Directors announce that at the close of the application lists at 12:00 noon on Monday, 7 December 2015, a total of 2,501 valid applications pursuant to the Hong Kong Public Offering on **WHITE** and **YELLOW** Application Forms and through giving **electronic application instructions** to HKSCC via CCASS and to the **White Form eIPO** Service Provider under the **White Form eIPO** service (<u>www.eipo.com.hk</u>) for a total of 64,193,500 Hong Kong Offer Shares were received, representing approximately 22.93 times of the total number of 2,800,000 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering.

- 2,468 valid applications in respect of a total of 23,593,500 Hong Kong Offer Shares were for the Hong Kong Offer Shares with an aggregate subscription amount based on the maximum Offer Price of HK\$8.60 per H Share (excluding brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) of HK\$5 million or less, representing approximately 16.85 times of the 1,400,000 Hong Kong Offer Shares initially comprised in Pool A; and
- 33 valid applications in respect of a total of 40,600,000 Hong Kong Offer Shares were for the Hong Kong Offer Shares with an aggregate subscription amount based on the maximum Offer Price of HK\$8.60 per H Share (excluding brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) of more than HK\$5 million, representing approximately 29.00 times of the 1,400,000 Hong Kong Offer Shares initially comprised in Pool B.

Applications not completed in accordance with the instructions set out in the Application Forms have been rejected. No invalid applications, multiple applications or suspected multiple applications have been identified and rejected. One application has been rejected due to bounced cheque. No applications for more than 50% of the Hong Kong Offer Shares initially available under the Hong Kong Public Offering (that is, more than 1,400,000 Hong Kong Offer Shares) has been identified.

Due to very significant over-subscription in the Hong Kong Public Offering, the reallocation procedures as scribed in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation and Clawback" in the Prospectus has been applied. A total number of 5,600,000 International Offer Shares have been reallocated from the International Offering to the Hong Kong Public Offering. As a result of such reallocation, the number of Offer Shares available under the Hong Kong Public Offering has been increased to 8,400,000 Offer Shares, representing 30% of the total number of Offer Shares initially available under the Global Offering.

The Hong Kong Offer Shares offered in the Hong Kong Public Offering were conditionally allocated on the basis set forth in the paragraph headed "Basis of Allotment under the Hong Kong Public Offering" below.

#### **INTERNATIONAL OFFERING**

The Company further announces that the Offer Shares initially offered under the International Offering were moderately over-subscribed. As a result of the reallocation, the number of H Shares under the International Offering is 19,600,000 H Shares, representing 70% of the total number of Offer Shares available under the Global Offering (before any exercise of the Over-allotment Option).

Based on the Offer Price of HK\$8.60 per H Share and pursuant to the cornerstone placing agreements with the Cornerstone Investors as disclosed in the section headed "Cornerstone Investors" in the Prospectus, the number of Offer Shares subscribed for by the Cornerstone Investors has now been determined as set out below:

	Number of H Shares subscribed	Approximate percentage of the Offer Shares*	Approximate percentage of the total issued share capital following the completion of the Global Offering*
Guangzhou Pharmaceutical Baiyunshan			
Hong Kong Company Limited ("Baiyunshan Hong Kong")	7,906,500	28.2%	7.3%
Xiangxue Group (Hong Kong) Company			
Limited ("Xiangxue Hong Kong")	3,488,000	12.5%	3.2%
	11,394,500	40.7%	10.5%

\* Assuming that the Over-allotment Option is not exercised.

There was an over-allocation of 4,200,000 H Shares. The settlement of such over-allocation will be effected by exercising the Over-allotment Option, which will be exercisable by the Sole Global Coordinator, or by market purchases in the secondary market at prices that do not exceed the Offer Price or a combination of these means. The Company has granted to the International Underwriters the Over-allotment Option exercisable by the Sole Global Coordinator from the date of the International Underwriting Agreement up to (and including) the date which is the 30th day from the last day for lodging applications under the Hong Kong Public Offering (Wednesday, 6 January 2016) to require the Company to allot and issue up to an aggregate of 4,200,000 additional H Shares representing approximately 15% of the initial Offer Shares under the Global Offering at the Offer Price to cover over-allocations in the International Offering. As of the date of this announcement, the Over-allotment Option has not yet been exercised. If the Over-allotment Option is exercised, an announcement will be made.

Each of the Cornerstone Investors, Baiyunshan Hong Kong and Xiangxue Hong Kong, has agreed that without the prior written consent of each of the Company and the Sole Global Coordinator, it will not, whether directly or indirectly, at any time during the period of six months following the Listing Date (the "Lock-up Period"), dispose of any of the H Shares it has purchased pursuant to the respective cornerstone investor agreement, save for certain limited circumstances, such as transfers to any of its wholly-owned subsidiaries who will be bound by the same obligations of the Cornerstone Investors, including the Lock-up Period restriction.

The International Offering is in compliance with the Placing Guidelines for Equity Securities (the "**Placing Guidelines**") as set out in Appendix 6 to the Listing Rules. No Offer Shares placed by or through the Sole Global Coordinator and the Underwriters under the Global Offering have been allocated to investors who are: (i) Directors or existing beneficial owners of Shares and/or any of the Company's subsidiaries; or (ii) core connected persons of the Company; or (iii) the close associates of (i) and/or (ii), whether in their own names or through nominees. The Directors confirm that no placee will, individually, be placed more than 10% of the enlarged issued share capital of the Company immediately after the Global Offering. The Directors confirm that (a) there will not be any new substantial shareholder (as defined in the Listing Rules) of the Company immediately after the Global Offering, (b) the number of H Shares in public hands will satisfy the minimum percentage prescribed by Rule 8.08 of the Listing Rules, (c) the H Shares will be held by at least 300 Shareholders at the time of Listing in compliance with Rule 8.08(2) of the Listing Rules and (d) the three largest public shareholders of the Company do not hold more than 50% of the H Shares in public hands at the time of Listing Rules.

#### BASIS OF ALLOTMENT UNDER THE HONG KONG PUBLIC OFFERING

Valid applications made by the public on **WHITE** and **YELLOW** Application Forms and by **electronic application instructions** given to HKSCC via CCASS or to the **White Form eIPO** Service Provider under the **White Form eIPO** service will be conditionally allocated on the basis set out below:

NUMBER OF HONG KONG OFFER SHARES APPLIED FOR	NUMBER OF VALID APPLICATIONS	BASIS OF ALLOTMENT/ BALLOT POOL A	APPROXIMATE PERCENTAGE ALLOTTED OF THE TOTAL NUMBER OF HONG KONG OFFER SHARES APPLIED FOR
500	350	500 H Shares	100.00%
1,000	227	500 H Shares plus 37 out of 227 to receive additional 500 H Shares	58.15%
1,500	219	500 H Shares plus 110 out of 219 to receive additional 500 H Shares	50.08%
2,000	242	500 H Shares plus 155 out of 242 to receive additional 500 H Shares	41.01%
2,500	147	500 H Shares plus 99 out of 147 to receive additional 500 H Shares	33.47%
3,000	300	500 H Shares plus 240 out of 300 to receive additional 500 H Shares	30.00%
3,500	82	1,000 H Shares	28.57%
4,000	225	1,000 H Shares plus 27 out of 225 to receive additional 500 H Shares	26.50%
4,500	9	1,000 H Shares plus 3 out of 9 to receive additional 500 H Shares	25.93%
5,000	224	1,000 H Shares plus 123 out of 224 to receive additional 500 H Shares	25.49%
6,000	26	1,500 H Shares	25.00%
7,000	9	1,500 H Shares plus 3 out of 9 to receive additional 500 H Shares	23.81%

NUMBER OF HONG KONG OFFER SHARES APPLIED FOR	NUMBER OF VALID APPLICATIONS	BASIS OF ALLOTMENT/ BALLOT POOL A	APPROXIMATE PERCENTAGE ALLOTTED OF THE TOTAL NUMBER OF HONG KONG OFFER SHARES APPLIED FOR
8,000	17	1,500 H Shares plus 11 out of 17 to receive additional 500 H Shares	22.79%
9,000	6	2,000 H Shares	22.22%
10,000	70	2,000 H Shares plus 14 out	21.00%
10,000	70	of 70 to receive additional 500 H Shares	21.00%
15,000	54	3,000 H Shares	20.00%
20,000	89	3,500 H Shares	17.50%
25,000	29	4,000 H Shares	16.00%
30,000	15	4,500 H Shares	15.00%
35,000	8	5,000 H Shares	14.29%
40,000	12	5,500 H Shares	13.75%
45,000	2	6,000 H Shares	13.33%
50,000	16	6,500 H Shares	13.00%
60,000	11	7,500 H Shares	12.50%
70,000	24	8,500 H Shares	12.14%
80,000	4	9,500 H Shares	11.88%
90,000	2	10,500 H Shares	11.67%
100,000	25	11,500 H Shares	11.50%
200,000	11	22,500 H Shares	11.25%
300,000	8	33,500 H Shares	11.17%
400,000	2	43,500 H Shares	10.88%
500,000	3	54,000 H Shares	10.80%
	2,468		
		POOL B	
600,000	3	64,000 H Shares	10.67%
700,000	1	74,500 H Shares	10.64%
800,000	1	85,000 H Shares	10.63%
1,000,000	3	106,000 H Shares	10.60%
1,100,000	1	114,500 H Shares	10.41%
1,200,000	2	124,000 H Shares	10.33%
1,200,000	22	144,000 H Shares	10.33%
1,700,000		177,000 II Shales	10.2370

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The final number of Offer Shares comprised in the Hong Kong Public Offering is 8,400,000 H Shares, representing 30% of the total number of the Offer Shares under the Global Offering (before any exercise of the Over-allotment Option).

The final number of Offer Shares comprised in the International Offering is 19,600,000 H Shares, representing approximately 70% of the total number of the Offer Shares under the Global Offering (before any exercise of the Over-allotment Option).

## **RESULTS OF ALLOCATIONS**

The results of allocations under the Hong Kong Public Offering, including applications made on **WHITE** and **YELLOW** Application Forms and through giving **electronic application instructions** to HKSCC via CCASS and through the **White Form eIPO** Service through the designated **White Form eIPO** website and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where supplied) will be made available at the times and dates and in the manner specified below:

- in the announcement posted on the Company's website at <u>www.chmyy.com</u>, and the Stock Exchange's website at <u>www.hkexnews.hk</u> by no later than 8:00 a.m. on Friday, 11 December 2015;
- from the designated results of allocations website at <u>www.iporesults.com.hk</u> with a "search by ID" function on a 24-hour basis from 8:00 a.m. on Friday, 11 December 2015 to 12:00 midnight on Thursday, 17 December 2015;
- by telephone enquiry line by calling 2862 8669 between 9:00 a.m. and 10:00 p.m. from Friday, 11 December 2015 to Monday, 14 December 2015; and

• in the special allocation results booklets which will be available for inspection during opening hours on Friday, 11 December 2015, Saturday, 12 December 2015 and Monday, 14 December 2015 at all the receiving bank branches at the addresses set out below:

District	Branch Name	Address
Hong Kong Island	West Point Branch Queen's Road Central Branch Causeway Bay Branch	242–244 Queen's Road West, Sai Ying Pun 122–126 Queen's Road Central, Central Shop A on G/F, 1/F, Hennessy Apartments, 488&490 Hennessy Road
Kowloon	Tsim Sha Tsui Branch	Shop 1&2, G/F, No. 35–37 Hankow Road, Tsimshatsui
	Mei Foo Branch	Shop N95A, 1/F, Mount Sterling Mall, Mei Foo Sun Chuen
	Prince Edward Branch	777 Nathan Road, Mongkok
	Ngau Tau Kok Branch	Shop Nos. G211–214, G/F, Phase II, Amoy Plaza, 77 Ngau Tau Kok Road
New Territories	Tsuen Wan Castle Peak Road Branch	G/F, 423–427 Castle Peak Road Tsuen Wan
	Kwai Fong Branch	C63A–C66, 2/F, Kwai Chung Plaza, Kwai Fong
	Tuen Mun Branch	217A-F Central Services Building, Nan Fung Industrial City, 18 Tin Hau Road, Tuen Mun
	Tai Po Branch	Shop F, G/F, Mee Fat Building, No 34–38 Tai Wing Lane, Tai Po
	Shatin Branch	Shop 22J, Level 3, Shatin Centre

Applicants who wish to obtain their results of allocations are encouraged to make use of the Company's Hong Kong Public Offering allocation results enquiry line or to use the Company's Hong Kong Public Offering website **www.iporesults.com.hk**.

Applicants applying through their designated CCASS Participants (other than CCASS Investor Participants) can arrange with their designated CCASS Participants to advise them of the number of Offer Shares allocated under their applications. Successful CCASS Investor Participants can check the number of Offer Shares allocated to them via the CCASS Phone System and CCASS Internet System on Friday, 11 December 2015 or from the activity statement that will be made available by HKSCC to them showing the number of Hong Kong Offer Shares credited to their CCASS Investor Participant stock accounts.

Identification Document	HKPO	Identification	HKPO	Identification	HKPO	Identification	HKPO Shares
Number(s)	Allocated	Number(s)	Allocated	Number(s)	Allocated	Number(s)	Allocated
證件號碼	繀配發股份	Document Number(s) 證件號碼	繀配發股份	證件號碼	獲配發股份	證件號碼	繀配發股份
63933179 63933179	500	K0503029 K1743511	500				
63933179	500	K1812459	500				
63933179	500	K2546949	500				
63933179	500	K3278301	1000				
63933179	500	K3280446	500				
63933179	500	K6178367	1000				
63933179	500	K6559719	500				
63933179	500	K7630638	500				
63933179 63933179	500	K0503029 K1743511 K1812459 K2546949 K3183653 K3278301 K3280446 K4911431 K6178367 K6559719 K6759432 K7630638 K8977135 M2128492	500 500				
63933179	500	M2128492 P0100963 P5267483	500				
63933179	500	P5267483	1000 500				
63933179 63933179	500	P5739881 P8207295 R0982368	500				
63933179 63933179	500	R0982368 Y0036917	500 500				
63933179		Y2343221	500				
63933179	500	Z0208648	500 500				
63933179 63933179	500	Z1127404 Z1799666 Z2332273	500				
63933179 63933179	500	Z2332273	500 500				
63933179	500	Z3742920 Z6147349	1000				
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63933179	500						
63933179 A0650164	500 1000						
A260979A	500						
A4566885 A6795962	500 500						
A7495067	500						
A8098703 A8129897	500 1500						
A9230729	1000						
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G5146630	3000						
G5517248 G5944219	500 500						
G8003121	500						
H3580913 H4527277	1000 500						
分配結果(白表)			_ ·	1 -	Regults of	Applications (W	hite Form)
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Identification HKPO Identification HKPO Identification HKPO Identification

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Identification Document	Shares	Identification Document	Shares	Identification Document	Shares	Identification Document	HKPO Shares
Number(s) 證件號碼	Allocated	Number(s) 證件號碼	Allocated	Number(s) 證件號碼	Allocated	Number(s) 證件號碼	Allocated
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Y0050111	500						
Z9048880	500						

Jenerational Barto descriftantian Allocated Service allocated	Identification	НКРО	Identification	HKPO	Identification	HKPO	Identification	НКРО
0101213249 1000 200022331 1000 40002301 10000 10000	Document Number(s)	Shares Allocated	Document Number(s)	Shares Allocated	Document Number(s)	Shares Allocated	Document Number(s)	Shares Allocated
0101213249 1000 200022331 1000 40002301 10000 10000	證件號碼	獲配發股份	證件號碼	獲配發股份	證件號碼	獲配發股份	證件號碼	獲配發股份
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分配結果 ( 黃表 - 電子認購指示 )

- 1 -

Results of Applications (EIPO)

Identification		Identification					
Document Number(s) 證件號碼		Document Number(s) 認件地配用		Document Number(s) 惑件地框框		Document Number(s) 證件號碼	Shares Allocated
品 I 十 5坑 1)河		Number(s) 證件號碼					獲配發股份
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D6276696 D6342060		GS070991B GS082097B		IS6706366 IS6773504	500	K8592144 K8642370	1000 3500
D6437568	1000	GS092176B	500	TC6967715	500	K8735530	500
D6645853		GS108933B		IS6930201 IS6991022	500	K822304 K8592144 K8642370 K8735530 K914174A K9156054	500
D7032960 D8236314		GS110239B GS113291B	1500	IS7104266	500	K9548564 K9860258	1000 3000
D8298875	500	H0476570	500	IS7166927			3000 500 114500
E02919883 E0552236	500 33500	H3579508 H3994629	4500	IS7351818 IS7359393		M0748574 M0901879	114500 500
E0926659		H4713089	1000	IS7359393 IS7376115		M1788960	500
E1008008		H4764902		IS7457280		M1884684	1000
E1037383 E1630613		H4792272 IS1011383	5500	IS7485194 IS7532849		M2765204 M3065001	144000 11500
E20044294	1000	IS1081685	500	IS7700218	43500	M4715476	1500
E214695 E2151557		IS1145731 IS1277470	500	IS7710262 IS7821239		OS181460 OS182892	1500 1000
E217614		IS1300007		IS7835738		OS183989	1000
E2176142		IS1333909		IS7859100		OS200645	3000
E2210162 E22298167		IS1370959 IS1378560		IS8036322 IS8175972	500	OS380771 P0368796	1500 500
E26937203	1000	IS1419382	500	IS8209418	1000	P0444689	500
E2846652 E3354001		IS1481149 IS1524313		IS8251391 IS8444248		P0524666 P0531328	2000 500
E4984939		IS1765540	500	IS8511743	500	D1004771	500
E50110402		IS1783094		IS8620818	500	P2038335	500
E519368P E539751		IS1985730 IS2084806		IS8624301 IS8787817		P2263339 P231449	1500 1000
E5464718	1000	IS2139997	500	IS8805933	1000	P2755479	3500
E6017545 E6194420		IS2335549 IS2376789		IS8904248 IS8927106	500	P3456173 P4314461	500 500
E683580		IS2395439		IS9020477	500	P4653347	500
E7207283		IS2476273		IS9094986	500	P4883741	500
E720926A E7262241		IS2513794 IS2611851	500	IS9117747 IS9135288	1500	P7100365 P7517681	3500 1000
E7278709	500	IS2659922	1000	IS9170364	500	P7896119	5000
E7489238 E8204776		IS2707281 IS2786005		IS9180494 IS9250143		P8797084 P8801871	1000 33500
E8673598		IS2942816		IS9260522		P8873465	500
E8824405 E8933107		IS3108522 IS3137806		IS9320754 IS9417933		R018849 R072793	500 1000
E8936173		IS3174441		IS9455824		R126319	5500
E8996575		IS3179284		IS9471081		R1291288	2000
E9203269 E9347279		IS3195519 IS3253205		IS9561104 IS9637174		R2673249 R3039578	500 2500
G0006385		IS3266496	1000	IS9776551		R3195553	500
G0249172 G028203A		IS3319385 IS3531842		IS9884453 K0204145		R3208809 R351473A	1500 500
G0351228		IS3578340		K0317403		R4199455	6000
G0800413 G0921687		IS3634896 IS3655210		K037556A K0394890		R4662376 R5770857	500 500
G1711821		IS3655210 IS3793481		K0394890 K0430927		R5770857 R5833689	3500
G1856439	1000	IS3809375	4500	K0621064	2000	R5967200	1500
G2008393 G2036249		IS3818349 IS4281735		K0823260 K0832340		R6148580 R617789	500 500
G2226579	4000	IS4335373	8500	K1148893	500	R8734584	1500
G2508612 G259313A		IS4415407 IS4578627		K1322389 K1551833		V0050407 V0149322	3500 500
G2872047		IS4683132		K1878980		V0149322 V0315680	7500
G2904437		IS4700063		K197128A		V0417459	144000
G30469164 G3319163		IS4715870 IS4825001		K2560410 K2839156		V0704768 V071304A	500 6500
G3478288	1000	IS4846138	500	K294295A	500	V0723606	500
G3862118 G397339		IS4861771 IS4942289		K297049A K3074730		V0998796 V1081764	1000 500
G4118455	500	IS4997013	3000	K3403017	500	V1438867	500
G4463985 G45380416		IS5048642 IS5218742		K3592669 K3725987		W01648246 W46012380	500 1000
G45380416 G459687A		IS5218742 IS5256583		K3725987 K4020782		W46012380 W51040771	500
G5135876	2000	IS5342135	500	K403906	500	W83971165	500
G5464500 G5524155		IS5453374 IS5474385		K413303A K4310942		XC491621 Y0049970	500 500
G5547864	2000	IS5532196	500	K4497341	500	Y0128366	500
G5966360 G602737		IS5590264 IS5610712		K4806107 K4809262		Y0216303 Y0362431	500 500
G6053164		IS5610712 IS5675388		K4809262 K4953479		Y0362431 Y0722500	500
G6238849	500	IS5705198	3500	К5188563	500	Y2385897	3500
公配结甲(苦耒,雪	- ス初時指示 )			n	Degu	lta of Applicati	and (ETDO)

分配結果(黃表 - 電子認購指示)

- 2 -

Results of Applications (EIPO)

Identification		Identification		Identification		Identification	HKPO
Document Number(s)	Snares	Document	Snares	Document Number(s)	Snares	Document	Shares Allocated
證件號碼	Allocated	證件號碼	Allocated	證件號碼	Allocated	證件號碼	Allocated
유표 III 개시 바ッ	獲配發股份		獲配發股份		獲配發股份		獲配發股份
Z0239977	7500						
Z070078A	500						
Z0810216	500						
Z0938956	500						
Z097278A	500						
Z1120361	500						
Z1250818	2000						
Z1723694	500						
Z1978382	500						
Z2458668	1000						
Z2478049	6500						
Z2489415	500						
Z2676207	500						
Z2839467	500						
Z2912245	3000						
Z298471	1000						
Z3258166	3500						
Z3315593	1500						
Z3345018	6500						
Z3385745	500						
Z349661A	3000						
Z3753647	2500						
Z4224834	11500						
Z4599889	1000						
Z5280215	3500						
Z5337985	1000						
Z6159185	500						
Z6338039	1000						
Z6502882	500						
Z6655360	3000						
Z7255668	33500						
Z7349778	500						
Z7504161	500						
Z808429	11500						
Z9500767	500						
Z9741799	500						
Z9851152	500						

## **DESPATCH/COLLECTION OF H SHARE CERTIFICATES**

Applicants who apply for 1,000,000 or more Hong Kong Offer Shares and are wholly or partially successful using White Form eIPO or those using WHITE Application Forms and have provided all information required may collect their H Share certificates in person from the H Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Friday, 11 December 2015. Applicants being individuals who opt for personal collection must not authorise any other person to make collection on their behalf. Corporate applicants which opt for personal collection must attend by their authorised representatives bearing letters of authorisation from their corporations stamped with the corporations chop. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited. H Share certificates (if any) for Hong Kong Offer Shares allotted to applicants using WHITE Application Forms or White Form eIPO which are either not available for personal collection or which are available but are not collected in person, are expected to be despatched by ordinary post to those entitled to the address specified in the relevant WHITE Application Form or in the relevant application instructions to the White Form eIPO Service Provider at their own risk on Friday, 11 December 2015.

Wholly or partially successful applicants who applied on a **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS will have H Share certificates issued in the name of HKSCC Nominees Limited and deposited directly into CCASS for credit to their CCASS Investor Participant stock accounts or the stock accounts of their designated CCASS Participants as instructed by them in respect of applications which are wholly successful on Friday, 11 December 2015.

Applicants applying through a designated CCASS Participant (other than a CCASS Investor Participant) using **YELLOW** Application Forms should check the number of Hong Kong Offer Shares allocated to them with that CCASS Participant.

Applicants applying as a CCASS Investor Participant on **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS should check the announcement made by the Company and report any discrepancies to HKSCC before 5:00 p.m. on Friday, 11 December 2015 or such other date as shall be determined by HKSCC or HKSCC Nominees.

#### **REFUND OF APPLICATION MONIES**

Applicants who have applied for 1,000,000 Hong Kong Offer Shares or more using **WHITE** or **YELLOW** Application Forms and have provided all information required may collect refund cheques (if any) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Friday, 11 December 2015.

For applicants who have paid the application monies from a single bank account using **White Form eIPO**, e-Refund payment instructions (if any) are expected to be despatched to the application payment account on Friday, 11 December 2015. For applicants who have paid the application monies from multiple bank accounts using **White Form eIPO**, refund cheques are expected to be despatched by ordinary post at their own risk on or before Friday, 11 December 2015.

Refund monies for applicants applying by giving **electronic application instructions** to HKSCC via CCASS are expected to be credited to the relevant applicants' designated bank account or the designated bank account of their broker or custodian on Friday, 11 December 2015.

Applicants applying through designated CCASS Clearing/Custodian Participants may check the refund amount payable to them through their broker or custodian on Friday, 11 December 2015.

For applicants applying (whether using **YELLOW** Application Forms or by giving **electronic application instructions** to HKSCC via CCASS) as CCASS Investor Participants, they can also check their new account balance and the amount of refund (if any) payable to them (by giving **electronic application instructions** to HKSCC via CCASS only) via the CCASS Phone System or the CCASS Internet System at https://ip.ccass.com (using the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time) immediately after the credit of the Offer Shares to their stock account on Friday, 11 December 2015. HKSCC will also make available to such applicant activity statements showing the number of Offer Shares credited to their CCASS Investor Participants stock accounts and (for CCASS Investor Participants applying by giving **electronic application instructions** to HKSCC via CCASS) the refund amount credited to their respective designated bank accounts (if any).

#### **OVER-ALLOTMENT OPTION**

Pursuant to the International Underwriting Agreement, the Company has granted the Over-Allotment Option to the International Underwriters, exercisable by the Sole Global Coordinator (on behalf of the International Underwriters) from the date of the International Underwriting Agreement up to (and including) the date which is the 30th day from the last day for lodging applications under the Hong Kong Public Offering to require the Company to allot and issue up to an aggregate of 4,200,000 additional H Shares, representing 15% of the Offer Shares initially being offered under the Global Offering, at the Offer Price. In the event that the Over-allotment Option is exercised, an announcement will be made. As of the date of this announcement, the Over-allotment Option has not been exercised.

## NET PROCEEDS FROM THE GLOBAL OFFERING

Based on the Offer Price of HK\$8.60 per H Share, the net proceeds from the Global Offering to be received by the Company, after deducting the underwriting commissions and other estimated expenses payable by the Company in connection with the Global Offering (assuming that the Over-allotment Option is not exercised), is estimated to be approximately HK\$198.6 million. The Company currently intends to apply such net proceeds as follows:

- approximately HK\$69.5 million or approximately 35%, to be used to strengthen, expand and integrate existing distribution network and capabilities;
- approximately HK\$19.9 million or approximately 10%, to be used to enhance and promote the B2B e-commerce platform;
- approximately HK\$59.5 million or approximately 30%, to be used to repay bank borrowings;
- approximately HK\$29.8 million or approximately 15%, to be used to acquire pharmaceutical distribution business in Southern China region; and
- approximately HK\$19.9 million or approximately 10%, to be used for working capital and general corporate purposes.

For details of the use of proceeds, please refer to the section headed "Future Plans and Use of Proceeds" in the Prospectus.

#### **PUBLIC FLOAT**

Immediately following the completion of the Global Offering and before any exercise of the Over-allotment Option, not less than 25% of the total issued share capital of the Company will be held by the public. The Directors confirm that the number of H Shares to be held by the public will be in compliance with the requirements under Rule 8.08 of the Listing Rules.

## **COMMENCEMENT OF DEALINGS**

No temporary documents of title will be issued and no receipt will be issued for application monies received.

H Share certificates will only become valid at 8:00 a.m. on Monday, 14 December 2015 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination as described in the section entitled "Underwriting – Underwriting Arrangements and Expenses – Hong Kong Public Offering – Grounds for Termination" in the Prospectus has not been exercised.

Dealings in the H Shares on the Stock Exchange are expected to commence at 9:00 a.m. on Monday, 14 December, 2015. The H Shares will be traded in board lots of 500 H Shares each. The stock code of the Company is 2289.

By order of the Board Chuangmei Pharmaceutical Co., Ltd.\* Yao Chuanglong Chairman

Hong Kong, 11 December, 2015

As at the date of this announcement, the executive Directors are Mr. Yao Chuanglong, Ms. Zheng Yuyan, Mr. Fan Jianbo and Mr. Lin Zhixiong; the non-executive Director is Ms. You Zeyan; and the independent non-executive Directors are Mr. Wan Chi Wai Anthony, Mr. Zhou Tao and Mr. Guan Jian (also known as Guan Suzhe).

Please also refer to the published version of this announcement in the South China Morning **Post** (in English) and the **Hong Kong Economic Times** (in Chinese).

\* For identification purposes only